PARK DECLARATION IN RESPONSE TO MOTION TO SEAL

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DECLARATION OF SANGHOON PARK

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I, Sanghoon Park, declare as follows:

- 1. I am a Vice President at Samsung Electronics Co., Ltd. ("SEC") with responsibility for Global Legal Affairs. SEC, which is a Korean entity, is the parent company of Samsung Electronics America, Inc. ("SEA"), which I understand is a non-party in the above-captioned action. I have been employed at SEC since 2004, and in the course of my employment have become familiar with SEC's treatment of its trade secrets and other proprietary business information, such as those discussed in this declaration. I make this declaration pursuant to Northern District of California Civil Local Rule 79-5(e)(1) and in response to Defendant Apple Inc.'s April 8, 2021 Administrative Motion to Partially Seal its Proposed Findings of Fact and Conclusions of Law (Epic v. Apple, ECF No. 408). I know the facts stated herein based on my own personal knowledge and, if called as a witness, I could and would testify competently thereto.
- 2. I understand that on April 7 and 8, 2021, Apple filed an initial version and then a corrected version of its Proposed Findings of Fact and Conclusions of Law (ECF Nos. 405, 410). Apple's unredacted Proposed Findings of Fact and Conclusions of Law includes highly sensitive, confidential information of SEC. Such information should remain under seal for the reasons stated in this declaration.
- 3. Apple Findings of Fact, Paragraph 249.18, Sub 318: This paragraph discloses some of the confidential terms from the Collaboration Agreement between SEC and Epic Games, including commissions/revenue sharing; and confidential emails between SEC and Epic regarding SEC's and Epic's strategy for competing with other major market players. It is SEC's practice to maintain as highly confidential all of its contracts and non-public, strategy-related communications with its partners. Further, the Collaboration Agreement contains a confidentiality provision requiring that both SEC and Epic maintain the agreement as confidential. The entirety of Apple's paragraph 249.18 sub 318 contains SEC confidential information, and therefore a request to seal the entire paragraph is narrowly tailored.
- 4. Apple Findings of Fact, Paragraph 273.1: This paragraph discloses some of the confidential terms from the Collaboration Agreement between SEC and Epic Games, including

commissions/revenue sharing; and confidential emails between SEC and Epic regarding SEC's and Epic's strategy for competing with other major market players. It is SEC's practice to maintain as highly confidential all of its contracts and non-public, strategy-related communications with its partners. Further, the Collaboration Agreement contains a confidentiality provision requiring that both SEC and Epic maintain the agreement as confidential. The entirety of Apple's paragraph 273.1 contains SEC confidential information, and therefore a request to seal the entire paragraph is narrowly tailored.

- 5. Apple Findings of Fact, Paragraph 356 (in part): The portion of this paragraph redacted by Apple discloses confidential emails between SEC and Epic regarding SEC's and Epic's strategy for competing with other major market players. It is SEC's practice to maintain as highly confidential all of its non-public, strategy-related communications with its partners. Apple redacted the portions of paragraph 356 that contain SEC confidential information and left the remaining portions of the paragraph unredacted and viewable by the public. SEC's request to seal the portion of paragraph 356 redacted by Apple is thus narrowly tailored.
- 6. Apple Findings of Fact, Paragraph 477 (in part): The portion of this paragraph redacted by Apple discloses some of the confidential terms from the Collaboration Agreement between SEC and Epic Games, including commissions/revenue sharing. It is SEC's practice to maintain as highly confidential all of its contracts with its partners. Further, the Collaboration Agreement contains a confidentiality provision requiring that both SEC and Epic maintain the agreement as confidential. Apple redacted the portions of paragraph 477 that contain SEC confidential information and left the remaining portions of the paragraph unredacted and viewable by the public. SEC's request to seal the portion of paragraph 477 redacted by Apple is thus narrowly tailored.
- 7. Apple Findings of Fact, Paragraph 534.3 (in part): This paragraph discloses confidential information concerning SEC's operation of the Galaxy Store. It is SEC's practice to maintain this material as highly confidential. Apple redacted the portions of paragraph 534.3 that contain SEC confidential information and left the remaining portions of the paragraph unredacted and viewable by the public. SEC's request to seal the portion of paragraph 534.3 redacted by

Apple is thus narrowly tailored.

8. Apple Findings of Fact, Paragraph 697.1: This paragraph discloses and quotes some of the confidential terms from the Collaboration Agreement between SEC and Epic Games, including methods for in-application purchases and use of customer information. It is SEC's practice to maintain as highly confidential all of its contracts with its partners. Further, the Collaboration Agreement contains a confidentiality provision requiring that both SEC and Epic maintain the agreement as confidential. The entirety of Apple's paragraph 697.1 contains SEC confidential information, and therefore a request to seal the entire paragraph is narrowly tailored.

I declare under penalty of perjury of the laws of the United States of America that the foregoing is true and correct. This declaration was executed this <u>/2</u> day of April 2021, in

Seoul, Korea

Sanghoon Park

molar.